

Flex

A complete temporary staffing solution, across bank, collaborative bank and agency, for all staff groups.



Creating a flexible workforce for the future with a holistic approach to bank, collaborative bank and agency staffing, across all staff groups, for full flexibility, control and operational resilience. Enabled by a suite of solutions designed to get the right person, at the right time, at the best cost. Made up of BankStaff+, CloudStaff and StaffDirect, Flex provides a dynamic and powerful end-to-end solution for your flexible workforce. Make rostering through to temporary staffing more efficient, whilst controlling spend.



Flexibility and Control

Maximise your existing workforce, seamlessly adapting to staffing demands, controlling when you need temporary or agency staff.



Productivity and Efficiency

Reduce dependencies on traditional agency staffing, utilising internal capacity first. Create a more resilient workforce, familiar with policies and processes.



Controlled Savings

Maximise substantive staff, release to internal bank and cascade to collaborative bank before seeking agency candidates.



Safety and Governance

Prevent unsafe bookings and practices, with organisation-wide controls. Reduce variation in pay rates, ensure quality of candidates and HMRC compliance.



Operational Resilience

Automated workflows reduces timeconsuming tasks for operational teams. Optimise fill rates by using technology to focus on hard to fill areas. Flex: BankStaff+ CloudStaff StaffDirect



BankStaff+

Build upon the benefits of BankStaff by adding BankStaff+, optimising the temporary staff management of all staffing groups. Improve bank fill rates, reduce agency spend and meet performance targets by integrating with rosters and collaborative banks to fill shifts.

- Allows workers to see relevant duties before agency, both for individual duties and blocks of work
- Enables staff to quickly book with direct booking or express interest
- Easily adjust bespoke rates of pay per hour/session
- Supports block bookings, allowing speedy publishing of shifts and quick booking for staff
- · View CVs and approve candidates for booking

CloudStaff

CloudStaff enables the sharing of bank staff, across all staff groups, to form regional collaborative banks, acting as a backup to good rostering and internal bank fulfilment. It extends staff pools, reduces agency reliance and costs.

- Easily match the right staff to available shifts or duties
- Automatically cascade unfilled duties to the larger pool of workers
- Seamless integration allows easy flow of information and data, reducing admin
- Support safe bookings and working with configurable organisation/cluster-wide rules
- Provide staff flexibility around when and where they work
- Home Trust Pay model option, with easy cross charging capabilities

StaffDirect

We believe agency use should be a last resort. The Flex solution ensures that all substantive, bank and collaborative fill options are exhausted before going to agency. However, if agency staff are still required, StaffDirect streamlines the end-to-end process of sourcing, engaging and paying compliant candidates, reducing agency costs by up to 20%.

- Full integration with Optima and BankStaff, enables a seamless transfer of unfilled duties to your preferred suppliers
- Access to the same workers via the same agencies at a reduced cost, via a fully streamlined process
- Reduce admin and increase accuracy with agency self-bill capabilities
- Set mandatory compliance rules and documents
- Set agency tiers, including auto cascade
- Features that support adherence to rate caps, further controlling agency spend
- Easily demonstrate compliance with HMRC regulations

A total temporary staffing solution for all staff groups. Covering bank, collaborative bank and agency.



What healthcare organisations say

BankStaff+

"We are producing reports now which are great to show how much is being used, how much is going over cap and how much we use of the Welsh government cap, which is a huge benefit to us."

Jolene Robinson eRostering Systems Manager Swansea Bay Health Board "Going forward we will have a better understanding of how the system is being used, where the bottlenecks are in terms of approvals and how we're addressing some of those challenges. Giving us an understanding of the number of vacancies we have on the roster will drive us forward in terms of roster redesign and mitigate those vacancies and reduce them."

Diane Poulson
Assistant Director of Resourcing
University Hospitals of North Midlands NHS Trust

CloudStaff

"We've had over 15,000 collaborative hours across four organisations in London... We've filled shifts that would have remained unfilled or been filled by more expensive agency... It gives staff more flexibility and choice of where they work, making them more willing to pick up extra shifts.

The introduction of the Collaborative Bank Dashboard in CloudStaff has been a game changer. It allows us to see where staff are moving to and from, helping us to identify trends and focus more resources on certain areas."

Lee Gutcher - Programme Manager - Corporate Services **North Central London Collaborative Bank**



StaffDirect

"The financial savings have been significant. The trust has saved a total of £20.9 million since the launch of the system in 2014.

HMRC came to visit the trust for a review of our process in 2019. We took the team through all the processes, the StaffDirect system, data and insights, including everything around IR35. HMRC stated that it was 'well assured that Barts Health NHS Trust was compliant'. HMRC also requested a copy of our processes to share as best practice, as it found them to be incredibly robust."

John Simon - Head of Temporary Staffing Barts Health NHS Trust

